



# excel<sup>in</sup> non-oil export FORUM

JUNE 16, 2026

*Reclaiming Sovereignty:  
Value Addition, Compliance,  
and the Future of Nigeria's  
Non-Oil Export*



PARTNERS



# Order of Events

TIME	EVENT SEGMENT	FACILITATOR
8:45 AM – 9:10 AM	Arrival & Registration	
9:10 AM – 9:45 AM	Opening Ceremony Welcome Address  Introduction/Recognition of Special Guests	Host/Convener  MC
<b>Video Clip</b>		
9:50 AM – 10:35 AM	Keynote Address	<b>Guest Speaker</b>
10:35 AM – 11:05 AM	Tea/Networking Break	
<b>Video Clip</b>		
11:25 AM – 12:55 PM	<b>Panel Session:</b> <b>Securing Global Acceptance for Nigerian Exports by Building Resilience, navigating global relevance and winning Market Share. The journey from Complexity to Competitiveness</b>	Lead Discussant <b>Oame Airuhi</b>  SON <b>Nwabugwu Chidinma Ewuzie</b>  NEPC <b>Arc. Benedict Itegbe</b>  NAFDAC <b>Oluwaseyi Sanwoolu</b>  Valency Agro Nigeria Ltd <b>Amis Bose</b>  Sunbeth Global Concept <b>Paul Ajiboye</b>  Sterling Bank <b>Chuks Aghaunor</b>
12:55 PM – 1:25 PM	<b>Deal Networking Session</b>	
1:25 PM – 2:10 PM	<b>Fireside Chat</b> <b>The CEO Export Roundtable: Building Resilient African Businesses</b>	Moderator <b>Olukayode Oyebamgbose</b>  NICERT <b>Barr. Annabel Kamuche</b>  Creativo El Matador <b>Dr. Adebowale Adeyeye</b>  EkoFin <b>Dr. Brian Ssebunya</b>
<b>Audience Q&amp;A Session</b>		
<b>Video Clip</b>		
2:45 PM – 3:00 PM	Closing Remarks+Group Photo	
3:00 PM – 3:30 PM	Lunch Break – Buffet lunch served	

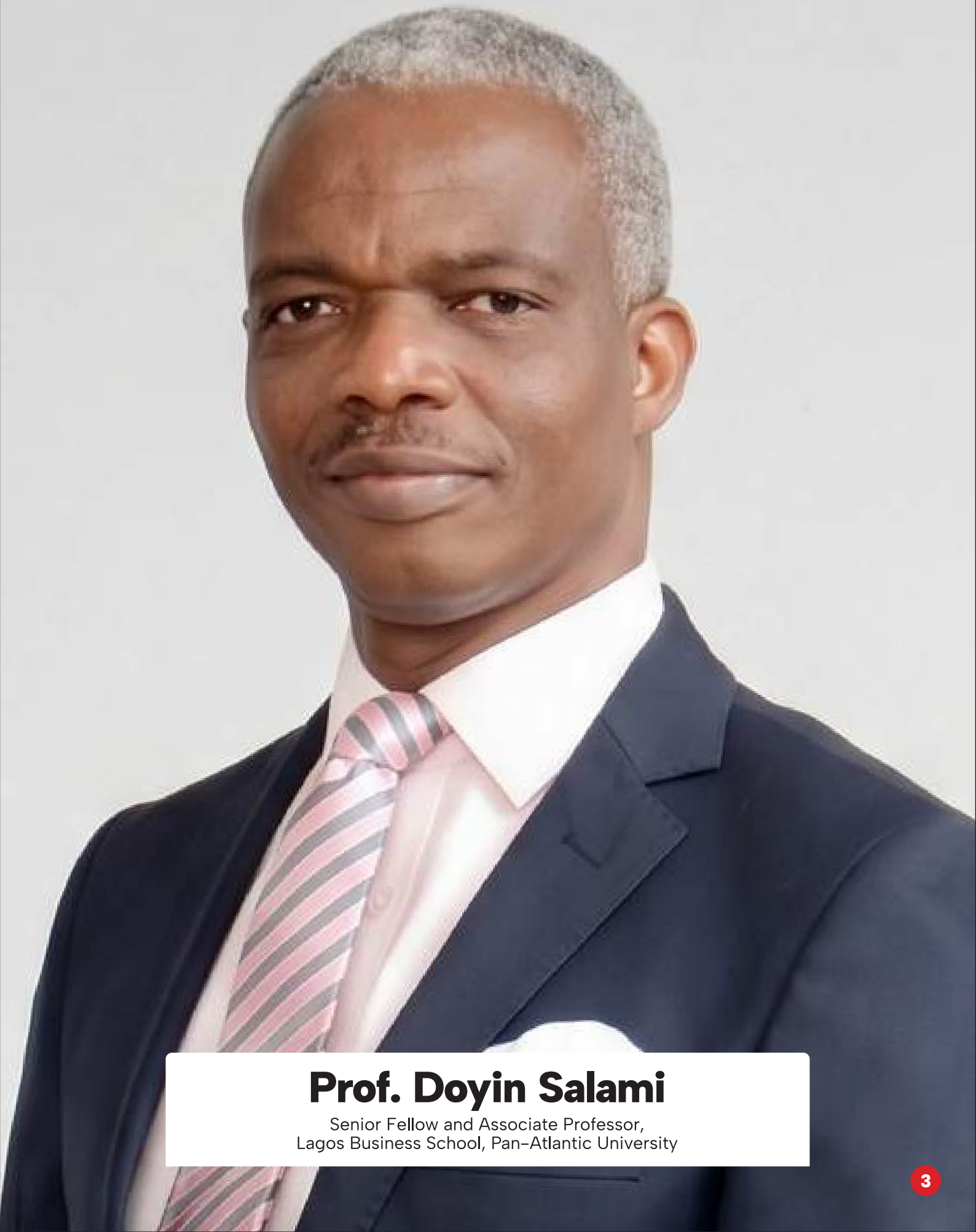


**Abubakar Suleiman**

Managing Director/CEO, Sterling Bank Limited



KEYNOTE SPEAKER



**Prof. Doyin Salami**

Senior Fellow and Associate Professor,  
Lagos Business School, Pan-Atlantic University



**Akporee Idenedo**

Divisional Head, Commercial Banking,  
Sterling Bank Limited



# Non-Oil Export

Reshaping Nigeria's  
Economic Future



# Nigeria's Non-Oil Export Opportunity, and Why it has never been more urgent

For decades, Nigeria's economic story has been written in crude oil. Oil built the infrastructure, funded the budgets, and defined Nigeria's identity in global commodity markets. But as oil prices gyrate unpredictably, reserves gradually deplete, and energy transitions accelerate worldwide, a compelling counter-narrative is gaining momentum, one written not in barrels, but in cocoa, sesame, shea, cashew, urea, textiles, and technology. That narrative is Nigeria's non-oil export sector, and it may represent the single most consequential economic opportunity available to the country today.

The numbers are no longer aspirational, they are arriving. According to the Nigerian Export Promotion Council (NEPC), Nigeria's non-oil exports reached \$5.46 billion in 2024, a 20.7% increase from \$4.52 billion the previous year. By the close of 2025, that figure had climbed further to \$6.1 billion, the highest non-oil export value ever formally recorded in Nigeria's history. Volume followed suit: 8.02 million metric tonnes shipped in 2025, up 10% from 7.29 million the year before. The markets receiving Nigerian products now span 126 countries, with growing demand from India, Brazil, Vietnam, and across the African continent.

## Nigeria Non-Oil Export Performance: 2022–2025

Year	USD Value	Naira Value	Top Commodities	Key Highlights
2022	\$3.10bn	N3.14 trillion	Agriculture, solid minerals	Baseline; recovering from pandemic-era disruptions*
2023	\$4.52bn	N2.56 trillion*	Cocoa, sesame, cashew	Naira value dipped due to exchange rate recalibration
2024	\$5.46bn	N9.65 trillion	Cocoa, sesame, urea, cashew	20.7% YoY growth; 126 export destinations
2025	\$6.1bn	N12.36 trillion	Agriculture, manufacturing, solid minerals	Highest non-oil export value in Nigeria's recorded history

Sources: NEPC, NBS Foreign Trade in Goods Statistics, 2026



## The Persistent Challenge: Oil Still Dominates

Despite this remarkable trajectory, context is critical. As of Q4 2024, crude oil still accounted for nearly 69% of Nigeria's total exports by value, while non-oil products contributed just 4.2% of total trade volume. Total merchandise trade stood at N36.21 trillion in that quarter alone, illustrating both the scale of Nigeria's trade activity and the yawning gap that non-oil export still needs to close.

This dependency is not merely an economic risk, it is a structural vulnerability. When oil prices fall, as they routinely do, government revenues contract, the naira weakens, import costs balloon, and ordinary Nigerians absorb the consequences. The prescription is well understood: diversify. The execution, however, has historically lagged the rhetoric.

**"As long as the country relies on oil to import goods and services, it will never achieve foreign exchange independence. Nigeria's wealth lies in our people and potential. We must build products for the world, not just extract oil from the ground."**

Abubakar Suleiman, MD/CEO, Sterling Bank

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## Nigeria Non–Oil Export Performance: 2022–2025

Category	Key Products	Primary Markets	Strategic Note
Agriculture	Cocoa, Sesame, Cashew, Ginger, Shea	Europe (Netherlands, Germany), India, Vietnam	Largest non–oil category by volume; strong global demand
Petrochemicals	Urea, Ammonia, Fertilisers	India, Brazil, North Africa	High–value; growing with domestic refining capacity
Solid Minerals	Limestone, Tin, Zinc, Aluminium	Asia, Europe	Under–exploited; significant upside with processing investment
Manufactured Goods	Textiles, Processed Foods, Chemicals	West Africa, UK, Europe	Strong AfCFTA growth opportunity; value–addition potential
Agricultural Inputs	Cotton, Soybean, Palm Oil	Asia, West Africa	Category A export priority per NEPC's 22 priority products

## Sterling Bank: From Financier to Ecosystem Builder

In the landscape of Nigerian financial institutions, Sterling Bank has made a deliberate and publicly stated strategic bet on non–oil export as a growth pillar — not merely as a lending category, but as a national imperative the bank intends to help engineer. The distinction matters.

The bank's approach rests on a foundational insight: financing is only one part of the export equation. Capital without capability is insufficient. Nigerian businesses with genuinely exportable products routinely fail to access international markets not because they lack goods, but because they lack the knowledge infrastructure — the understanding of regulatory compliance, documentation, trade finance structures, logistics chains, pricing for export, and buyer access — to bridge the gap between domestic production and global trade.

**"True support means providing capital and the capability to use that capital effectively."**

Sterling Bank Non–Oil Export Position Statement

## The Sterling Bank Non-Oil Export Academy

To close this knowledge gap, Sterling Bank launched the Non-Oil Export Academy — a structured, multi-module training programme designed to equip Nigerian exporters with practical, market-relevant expertise across the full export value chain. The Academy is not a seminar series. It is a rigorous capability-building platform built in partnership with the Enterprise Development Centre (EDC) of Pan-Atlantic University, one of Nigeria's foremost business education institutions.

### What the Sterling Non-Oil Export Academy Covers

**Export Readiness Assessment:**

evaluating product and business viability for international markets

**Regulatory & Compliance:**

NEPC registration, SON certification, NAFDAC requirements, documentation

**Trade Finance:**

letters of credit, export credit facilities, Sterling Bank export products

**Market Entry Strategy:**

buyer identification, trade missions, AfCFTA market access

**Logistics & Supply Chain:**

Incoterms, freight, customs, cold chain management

**Export Business Planning:**

financial modelling, export pricing, risk management

**Certification:**

structured credential upon completion, validated by Pan-Atlantic University/EDC



The Academy's launch was preceded by nationwide training programmes across Lagos, Ondo, and Kano states, reflecting a deliberate effort to reach exporters beyond Nigeria's commercial capital.

The grand finale event, themed 'Excel in Non-Oil Export,' brought together exporters, financial practitioners, policy experts, and business leaders in a convergence that signalled Sterling's ambition to build not just a programme, but a movement.

## Nigeria Non–Oil Export Performance: 2022–2025

Product/Service	Top Commodities	Best Suited For
Export Trade Finance	Pre-shipment and post-shipment financing to cover production and delivery costs before buyer payment is received	SMEs and manufacturers with confirmed export orders
Letters of Credit (LC) Processing	Facilitating and confirming international letters of credit for Nigerian exporters trading with foreign buyers	Exporters engaging buyers in Europe, Asia, and the Americas
Foreign Currency Accounts	USD, GBP, and EUR denominated accounts enabling exporters to receive and hold international payments	Businesses invoicing and collecting in foreign currency
Export Credit Facilitation	Access to NEXIM Bank and other export credit agency facilities channelled through Sterling Bank	Exporters requiring long-tenor or concessional rate financing
FX Risk Management	Products to hedge foreign exchange exposure and protect export revenue margins	Exporters with recurring international transactions

## The AfCFTA Multiplier: Why the Timing Has Never Been Better

Nigeria's non-oil export push is happening at a moment of structural advantage. The African Continental Free Trade Area (AfCFTA), now progressively operational across its 54 signatory states, has fundamentally altered the commercial geography available to Nigerian exporters. With combined access to a market of 1.3 billion consumers and a continental GDP of approximately \$3 trillion, AfCFTA represents the largest free trade area in the world by number of participating countries.

For Nigerian exporters, AfCFTA eliminates or significantly reduces tariffs on goods traded within Africa, simplifies customs procedures, and creates a regulatory framework that rewards compliant, well-documented exporters, precisely the profile the Sterling Non-Oil Export Academy is designed to build. NEPC has identified 22 priority export products, grouped into agricultural commodities, petrochemicals, solid minerals, and manufactured goods, with specific market-development targets across the continent and beyond.

## What This Means for Individual and Corporate Exporters

The opportunity that Nigeria's non-oil export sector presents is not abstract. For individual entrepreneurs, agribusiness operators, and small manufacturers, the sector offers a credible pathway to dollar-denominated revenue — revenue that is insulated from naira volatility and directly responsive to product quality and market access rather than government oil production targets.

For corporate exporters, the diversification of revenue into export markets represents both a risk management strategy and a growth multiplier. Companies exporting into 126 markets — as Nigerian exporters collectively do — are building resilience that purely domestic businesses cannot match. The combination of AfCFTA tariff advantages, growing global demand for African agricultural products, and an improving Nigerian regulatory environment creates conditions for sustained export growth that did not exist a decade ago.



## A National Moment That Demands Participation

Nigeria's non-oil export sector is no longer a policy aspiration, it is a measurable, accelerating economic reality. From \$3.1 billion in 2022 to \$6.1 billion in 2025, the sector has nearly doubled in three years. The trajectory is clear. The infrastructure of support, government policy through NEPC, trade frameworks through AfCFTA, and now financial and knowledge ecosystems through institutions like Sterling Bank, is more coherent and better resourced than at any previous point in Nigeria's economic history.

What remains is participation. The exporter who engages, who invests in understanding compliance, accessing trade finance, building buyer relationships, and certifying product quality, is positioned to capture a share of a market that is measurably growing. The exporter who waits will find the queue progressively longer.

Sterling Bank's Non-Oil Export Academy, its suite of export financial products, and its convening of stakeholders through the Non-Oil Export Forum represent something more than corporate initiative. They represent a financial institution making a structural commitment to the idea that Nigeria's most durable wealth will not be extracted from the ground, but grown, processed, manufactured, and shipped to the world.

**"Nigeria has always had what the world wants. The work now is making sure the world can buy it, and that Nigerians capture the full value of what they produce."**

### Sources

- Nigerian Export Promotion Council (NEPC) — *Annual Non-Oil Export Performance Reports 2024, 2025*
- National Bureau of Statistics (NBS) — *Foreign Trade in Goods Statistics, 2025–2026*
- Sterling Bank — *Non-Oil Export Academy Programme Documentation and Internal Positioning Materials*
- BusinessDay / ThisDay Live — 'Non-Oil Exports: Nigeria's Fast Track to Growth and FX Stability' (Jan 2026)
- AllAfrica / Daily Trust — 'Sterling Boosts Nigeria's \$5.4bn Non-Oil Export With Academy' (July 2025)
- The Guardian Nigeria — 'Sterling Bank, PAU to Strengthen Non-Oil Export' (December 2025)
- The Nation Newspaper — 'Sterling Bank Empowers Non-Oil Export with Capacity Development' (July 2025)
- African Press Agency — 'Nigeria's Non-Oil Exports Hit \$3.225bn in H1 2025' (August 2025)
- African Continental Free Trade Area (AfCFTA) Secretariat — *Trade Data and Market Access Reports*



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We combine deep market expertise with ethical sourcing, rigorous standards, and operational excellence, ensuring every shipment delivers value, integrity, and long-term impact.

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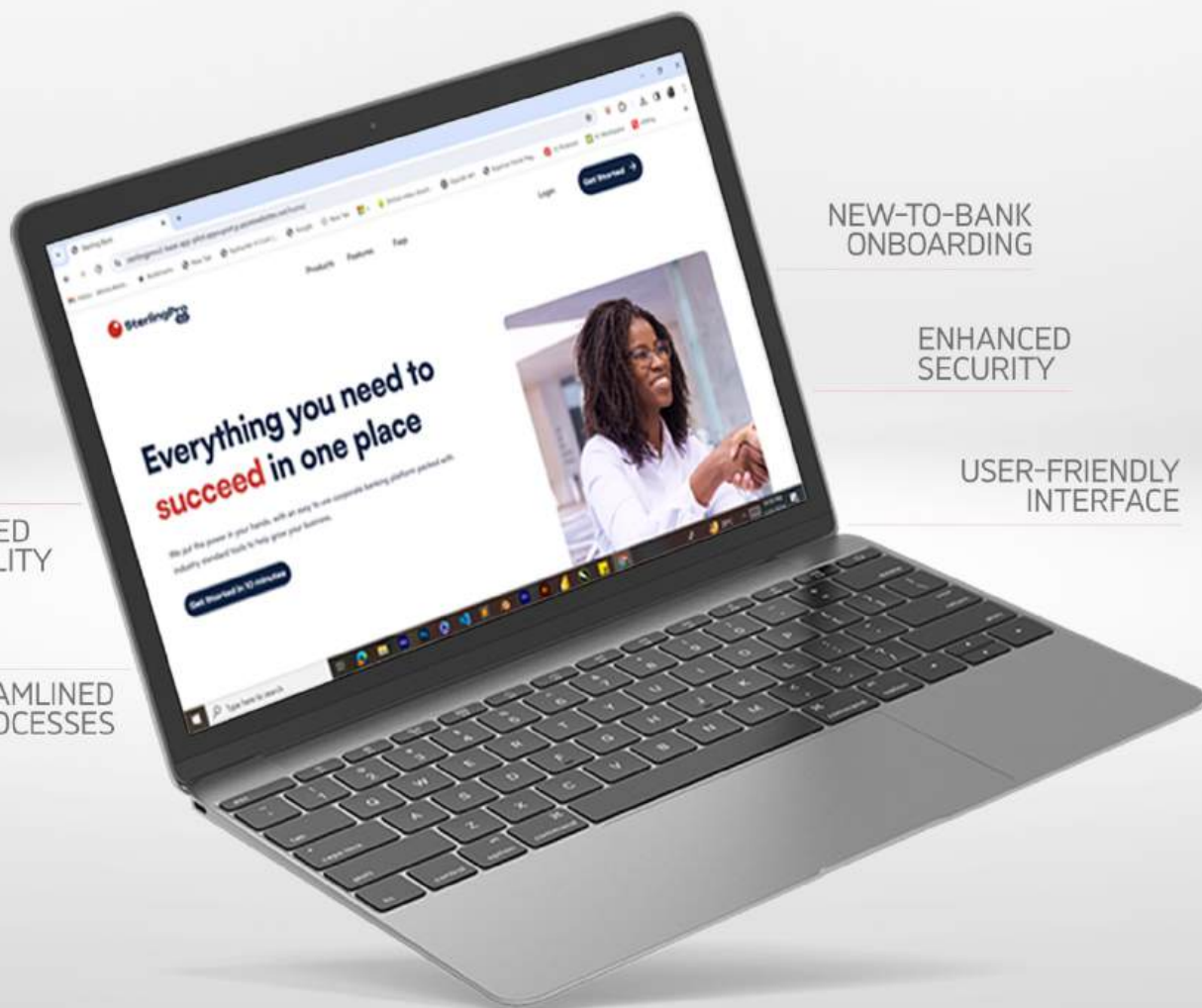


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## Dr. Doyin Salami

Senior Fellow and Associate Professor, Lagos Business School of the Pan-Atlantic University

A 1989 doctorate graduate in Economics from Queen Mary College, University of London, Dr. Salami is a well experienced economist. He is currently Managing Director and Chief Executive Officer (CEO) of KAINOS Edge Consulting Ltd. – a Management Consulting firm focussed on goods and service markets research. He has recently returned to this role after completing an 18 months stint as Chief Economic Adviser (CEA) to President Muhammadu Buhari.

Formal education for Doyin included the International Women’s School (IWS), Mainland Preparatory Primary School (MPPS), Igbobi College Yaba (ICY) and Queen Mary College, University of London where he earned the Bachelor of Science (BSc), Master of Science and Doctor of Philosophy degrees in Economics. His work experience started at the University of Lagos (UNILAG) which he combined with working in his family’s trading business. He left the family business in 1998 to build a career, over the subsequent three-and-half decades, that has spanned academics, consulting, public policymaking, policy advocacy and corporate leadership.

He joined the Lagos Business School in 1998 and spent the next twenty years teaching and undertaking research and consulting work. Though he left the full-time faculty of the LBS in 2017, he continues to teach economics as an adjunct member of that faculty. Beyond teaching and consulting, Dr. Salami has also been involved in public policy as an advocate and an adviser in government.

Some of the highlights of his involvement in policy making include:

- a. involvement with the Nigerian Economic Summit Group (NESG) culminating in membership of its board of directors until 2022;
- b. appointment, in 2009, a member of the Federal Government of Nigeria’s Economic Management Team by HE President Umar Yar’Adua;
- c. appointment to membership of the Monetary Policy Committee (MPC) of the Central Bank of Nigeria (CBN) in January 2010 – he successfully served 2 terms of 4years each;
- d. Beyond Nigeria, he was also a member of the International Monetary Fund’s (IMF) Advisory Group for Sub-Saharan Africa.

Returning to the domestic policy space, Doyin was appointed Chairman of the Presidential Economic Advisory Council by President Muhammadu Buhari in 2019. He subsequently became Chief Economic Adviser to the President. A role that ended in 2023. In addition to leading KAINOS Edge Consulting Ltd., Doyin’s involvement in corporate leadership include roles as Chairman, Board of Directors of Prestige Assurance Plc. and ARM-Investment Managers Ltd. He was also a non-executive director on the Boards of companies which include Access Pension Fund Custodian Ltd.; First World Communities Ltd; and Investment Securities Ltd. Presently he leads the board of Dryva Logistics Ltd.



## **Prof. Moji Adeyeye**

Director General,  
National Agency for Food  
and Drug Administration  
and Control

Prof Moji Adeyeye is the Director General of National Agency for Food and Drug Administration and Control (NAFDAC) where she has added strong governance structure, regulatory system strengthening, and strengthening of the local pharmaceutical companies through international best practices with emphasis on local manufacturing.

She earned her B.Sc from the University of Nigeria, Nsukka, Nigeria and MS and PhD from the University of Georgia, Athens, GA. She is Professor Emeritus of Pharmaceutics and Drug Product Evaluation at the College of Pharmacy, Roosevelt University in Schaumburg, Illinois, USA.

Professor Adeyeye was the founding Chair of Biopharmaceutical Sciences at the same University in Illinois. She was Professor of Pharmaceutics and Manufacturing for twenty-one (21) years at Duquesne University in Pittsburgh, PA, USA. She is a Fellow of Nigeria Academy of Science, Nigeria Academy of Pharmacy, an Academic Research Fellow of American Association of Colleges of Pharmacy (AACCP).



## **Amis Bose**

Chief Financial Officer  
Valency Agro Nigeria Ltd.

With almost two decades of progressive experience in finance, strategy, and operations, Amis Bose is a seasoned finance executive known for driving profitability, strengthening financial governance, and enabling sustainable business growth across multinational organizations.

His career spans globally respected companies such as KPMG, ITC Limited, Olam International, and Valency Agro Nigeria Ltd, where he currently serve as the Chief Financial Officer and consistently delivering high-impact results in complex and fast-paced business environments.

He is recognized for his integrity, collaborative leadership style, and commitment to building resilient financial structures that support operational excellence.



**Dr. Ifeanyi  
Chukwunonso  
Okeke**

**FCA, FCTI**

DG/Chief Executive,  
Standards Organisation of  
Nigeria

Dr. Ifeanyi Chukwunonso Okeke’s professional journey includes vital roles in public and private institutions, where he has excelled as a Tax Executive, Financial Consultant, and Tax Manager. Notably, he served as the Interim Chairman and Chief Executive Officer of the Imo State Internal Revenue Service, leading a team that significantly increased internally generated revenue from 700 million naira to over 2 billion naira monthly.

He has also served as a branch Business Head in a top International Financial Institution with a background operating as a Top Management Officer in public and private Institutions. Throughout his career, He has demonstrated exceptional skills in leadership, negotiation, budgeting, and credit analysis. As the Director General, he is responsible for running the organization’s day-to-day administration empowered by the Council’s directives. His responsibilities extend to advising the Council in formulating, implementing, and reviewing national policies on standardization, quality control, and metrology. He is crucial in coordinating the activities of Directors, initiating investigations, and representing the Organization at national and international levels.

His appointment as Director General brings a seasoned professional with a track record of transformative leadership. His commitment to excellence, financial acumen, and strategic vision make him a valuable addition to SON as we strive for excellence in our mission and objectives.



**Nwabugwu  
Chidinma  
Ewuzie**

Head, Conformity Assessment  
Implementation Unit of Standards  
Organisation of Nigeria SON.

Mrs. Nwabugwu Chidinma Ewuzie is the Head, Conformity Assessment Implementation Unit of Standards Organisation of Nigeria SON. She represented SON in the CBN think tank committee that inspected coffee farms in Edo state.

Mrs. Ewuzie is an industrial Microbiologist and has obtained a master's degree in general public health from College of Medicine, University of Lagos, Nigeria.



## **Paul Olusegun Ajiboye**

Head, Business Operations  
Sunbeth Global Concepts  
Limited

Paul Olusegun Ajiboye is an accomplished finance and operations executive with over 17 years of professional experience spanning Commercial and Business Banking, Structured Trade and Commodities Finance, Project Management, and Corporate Finance.

Prior to transitioning into the commodities sector, Paul built a robust career in the banking industry, managing large corporate portfolios and structuring complex trade and project finance deals. His deep expertise in financial modeling, risk management, and credit structuring laid the foundation for his highly analytical approach to operations management.

He joined Sunbeth Global Concepts Limited as Head of Corporate Finance, where he spearheaded trade finance structures, secured multi-institutional funding lines, and strengthened strategic relationships with Development Finance Institutions (DFIs) and leading commercial banks.

Currently serving as Head of Business Operations, Paul directs the company's end-to-end operational performance across procurement, sourcing, quality control, and export execution. He ensures seamless alignment between funding mechanisms, operational efficiency, and offtake contract fulfillment, safeguarding business continuity and profitability.

Under his leadership, Sunbeth has achieved robust supply chain stability, optimized cash flow management, and tight synchronization between its finance and field execution teams.

Paul holds an MBA in Finance, an MTech in Project Management Technology, and a BTech in Computer Science, blending strong technical insight with financial and managerial expertise. His professional focus remains on building scalable systems that drive operational excellence, sustainable growth, and financial discipline within the commodities export ecosystem. Sunbeth\Public



## **Dr. Adebowale Adeyeye**

MD/Group CEO  
Creativo el Matador Group

Dr. Adebowale Adeyeye is the MD/Group CEO of Creativo el Matador Group, overseeing operations across Nigeria, Ghana, Kenya, the Democratic Republic of Congo (DRC), and France. His company operates across multiple sectors of the agricultural value chain, with a focus on climate-smart and energy-efficient agriculture, value-added exports, consulting, and construction.

A highly experienced agribusiness leader, Adebowale is deeply passionate about agricultural processing, value chain development, rural engagement, and international trade. He is the driving force behind the Buy African, Build Africa (BABA foods) initiative, advocating for value addition and manufacturing within Africa to strengthen the continent's economic self-sufficiency. Through his leadership, Dr. Adebowale has transformed the cashew, grains, and oilseeds industries, creating employment opportunities for over 400 men and 2,000 women. He has worked closely with governments at both the national and sub-national levels, advising on high-impact agricultural projects in states such as Oyo, Ogun, Osun, Ondo, Jigawa, and Kano in Nigeria, as well as national governments in Nigeria, Ghana, Sierra Leone, and France. He is a TUTU Fellow and a member of several noble and prestigious organisations.

As a value chain expert, Dr. Adeyeye has cultivated a vast network of farmers, suppliers, processors, researchers, distributors, brokers, and bulk buyers of agricultural products across Africa, Europe, Asia, and the Middle East. Over the past 15 years, he has successfully secured contracts worth hundreds of millions of dollars.

Dr. Adeyeye's vision is clear: Africa's path to prosperity lies in harnessing its own resources, adding value locally, and building strong trade networks. Through strategic investments and advocacy, he continues to champion Africa's industrial revolution, job creation, social and economic transformation.



**Barr. Annabel  
Ogochukwu  
Kamuche**

Group Managing Director,  
NICERT

Barr. Annabel Kamuche obtained a BLL (Hon) in Public Law from the University of Maiduguri, Borno state, in 2007. She proceeded to the Nigerian Law School Bwari, Abuja where she obtained a BL(Hons) 2008 and was called to the Nigerian Bar same year. She attended the Humboldt University Law School Germany where she obtained a certificate as an international certified Mediator, Negotiator, and Arbitrator and a Master of Science degree in Total Quality Management from the Faculty of Business and Media Selius University of Science and Literature Roma Italy.

She is a fellow of the United Nations Academy on Peace and Conflict Resolution, a Global Council member of the World Agricultural Forum, a qualified consultant on Gender/Human Center Development, an Expert on compliance to Organic and Fair trade standards and an Honorary Fellow of Entomological Society of Nigeria (ESN). She has won many prestigious awards for excellence and impact but in Nigeria and internationally. Annabel is a Strategic Leader with natural skills for building new businesses. In 2013, rather than continue with her law practice, she decided to explore the agricultural sector and took up her first appointment as the corporate Affairs/Business Development Executive at Green Fingers Technologies Limited.

She later became the first Managing Director of First Heritage Global Investment Ltd (FHGI), a company later appointed by the Niger state government to develop the “Road Map” for the development of the Shea sector of the state and she served as the Lead Consultant that drafted the “Shea Policy for Niger state”. This initiative was aimed at improving the livelihood of shea sector actors, through maximum utilization of the shea resource, increasing the value of the trees and access to premium lucrative international markets.

Under her leadership, NICERT has over 100+ Organic certified operations within various value chains, and Food Safety Certifications. NECL has provided Monitoring Evaluation and compliance Services to both Public and Private sector players, including value-chain associations like Maize (MAAN), Rice (RIFAN), Cotton (NACOTAN) comprising over 400,000+ Farmers. NICERT successfully introduced Traceability in Organic Cashew and Shea value chains. NICERT also played a pivotal role in getting Nigeria listed among third countries that can export organic honey to Europe. NICERT has also won many awards, one of which is the African Brand Leadership Merit award 2023 as the most outstanding conformity assessment and certification body in Africa.



## **Arc. Benedict Itegebe**

**MSc, MBA, MNIA, FCAI**

Regional Coordinator,  
South West Regional Office,  
Nigeria Export Promotion  
Council (NEPC)

Arc. Benedict Itegebe is the Regional Coordinator of the South-West Regional Office, Nigerian Export Promotion Council (NEPC), where he oversees trade facilitation programs for the six South-West states.

Arc. Benedict Ndudi Itegebe is a Deputy Director with NEPC where he has served for 24 years. He is a Fellow of the Chartered Institute of Corporate Administrators, Member of the Nigerian Institute of Architects (MNIA) and a Fellow of the Artificial Intelligence Marketing and Finance Institute.

He holds an MBA in International Business from Robert Gordon University, Aberdeen, and is a University of Oxford alumnus through the prestigious AIG Imoukhuede Foundation Public Leaders Scholarship.

He is currently enrolled for a Doctor of Business Administration (DBA) in Artificial Intelligence with LIGS University, USA. On the global stage, he is a United Nations Centre for Trade Facilitation and Electronic Business (UN/CEFACT) registered Trade Facilitation Expert, contributing to several policy instruments.

Arc. Benedict Itegebe is a Cocoa Expert and a member of the National Cocoa Management Committee. He is also representing the NCMC on the Joint Steering Committee for the development of a digitalised National Traceability System for Nigeria.



## **Dr. Brian Ssebunya**

Deputy MD and  
Agriculture Director,  
EKOFIN

Dr. Brian Ssebunya, Deputy MD & Agriculture Director at EKOFIN, has over 20 years working experiences with the private sector, research, humanitarian and development sectors. He was the COO of one of the largest horticultural export company from Uganda, and most recently, a Senior Director, Economic Recovery and Development at the at the International Rescue Committee (IRC), based in Nairobi, Kenya – leading a global team involved in the development, implementation and evaluation of emergency, economic recovery and self-reliance programs focused on food security, skills and employment facilitation, and financial inclusion of disaster-affected populations, in over 40 countries. Brian holds Msc Agribusiness Management, MBA (Finance) and PhD in Agricultural Economics.



## Oluwaseyi Sanwoolu

Deputy Director, Export Desk  
Quality manager,  
Port Inspection Directorate,  
NAFDAC

Mrs. Oluwaseyi Sanwoolu is a Deputy Director and Head of the Export Division within the Ports Inspection Directorate at the National Agency for Food and Drug Administration and Control (NAFDAC).

She plays a key regulatory role in Nigeria's export sector, focusing on the following core areas:

**Export Standards:** She regularly represents NAFDAC in stakeholder sensitizations, working to prevent the rejection of Nigerian agro-commodities and food products in international markets.

**Compliance Protocols:** She champions the enforcement of documentation, laboratory analysis, and certification procedures required for regulated goods to be legally and safely exported.

**Stakeholder Collaboration:** She leads agency engagements with freight forwarders, clearing agents, and exporters to ensure a unified understanding of safety standards and proper packaging.

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## **Dr. Olushola Obikanye**

Group Head, Agriculture and Solid Minerals Finance  
Sterling Bank

Dr. Olushola Obikanye is the Group Head of Agriculture and Solid Minerals Finance at Sterling Bank Plc, where he leads the bank's strategic financing initiatives across Nigeria's agribusiness and extractive sectors. With over two decades of robust experience in core banking functions, he brings deep expertise in agricultural finance product development, corporate strategy, financial analysis, credit administration, and project execution.

A distinguished agribusiness finance expert, Dr. Obikanye has successfully managed high-impact agricultural projects, delivering sustainable outcomes aligned with client and stakeholder goals. He is especially passionate about development finance and champions innovative financing models that drive productivity, sustainability, and inclusive growth across agricultural value chains.

Beyond his professional achievements in finance, Dr. Obikanye is a purpose-driven leader dedicated to youth and women empowerment. He actively promotes talent discovery, mentorship, and entrepreneurship, helping to shape the next generation of change-makers in agriculture and beyond.

### Professional Affiliations:

- Fellow, Institute of Credit Administration (ICA)
- Member, Nigerian Institute of Animal Science (NIAS)
- Member, Animal Science Association of Nigeria (ASAN)
- Honorary Senior Member, Chartered Institute of Bankers of Nigeria (CIBN)

Dr. Obikanye is widely recognized for his thought leadership and remains an active contributor to national dialogues on sustainable agriculture, rural transformation, and economic development.



## **Olukayode Oyebamgbose**

Group Head, Credit Risk Management, Sterling Bank

Olukayode Oyebamgbose is the Group Head, Credit Risk Management at Sterling Bank, with nearly 20 years of experience spanning merchant and commercial banking. He holds a Bachelor's degree in Agriculture, an MBA with bias in Finance & Accounting, and He is a Chartered Risk Manager (CRM) from the Chartered Risk Management Institute of Nigeria.

Olukayode brings deep, cross-cutting expertise in credit structuring, business & relationship management, loan and deal origination, enterprise risk management, trade and international finance and export and commodities financing. With a unique blend of agribusiness knowledge and financial acumen, he has led the structuring of bankable, risk-aligned solutions for clients across multiple sectors particularly in agro-commodities and non-oil export value chains.

He is well-versed in the interplay between market dynamics and credit risk, including how volatility, weak contract structuring, or documentation gaps can erode transaction integrity and lead to loan deterioration. His leadership role involves shaping risk frameworks that balance growth with portfolio resilience, enforcing business discipline, and enabling capital-efficient lending in both traditional and emerging sectors.

Olukayode's perspective is strategic yet practical grounded in hands-on deal experience, market realities, and the imperative to align lending with risk-adjusted value creation.

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## Speak to us today:

**Agric & Solid Minerals Finance Group**, Sterling Bank Limited  
11th Floor, Sterling Towers, 20, Marina, Lagos.

**website:** [sterling.ng/agriculture](http://sterling.ng/agriculture) | **email:** [agric&finance@sterling.ng](mailto:agric&finance@sterling.ng)



## Oame Airauhi

Group Head, Transaction  
Banking, Sterling Bank

Oame David Airauhi is the Group Head, Transaction Banking at Sterling Bank Limited, where he oversees the Transaction Banking Business with a focus on Trade Finance (covering import and export) and Cash Management.

He can be described as a dedicated transaction banking professional with 21+ years of experience working in the financial services industry in Nigeria. With a strong background in Trade, and job roles ranging from international operations to trade finance, product management and sales. His career has also included business development functions, facilitation of trade finance sales, implementing working capital solutions and export facilitation.

He is a thoroughbred professional with a knack for leading cross functional deal teams to collaborate and achieve desired outcomes. He has participated in various capacities at trade events organized in and outside Nigeria. He has moderated/served as lead discussant at many sessions focused on Supply Chain Finance challenges for corporate clients, working capital initiatives and Structured Trade Finance initiatives.

He is known to be quite passionate about the facilitation of intra-African trade and is very involved with international Working Groups focused on Solving the African MSME Trade Finance Gap by developing bespoke Trade Finance and Working Capital products for Africa.

He is a sports enthusiast with keen interest in Geopolitics, public speaking and commentary.

Oame holds an MBA in marketing, a B.Sc. in Biochemistry and Trade Finance certifications from the London Institute of Banking and Finance.



## **Chuks Aghaunor**

Head, Trade Finance Unit,  
Sterling Bank

Chuks is a seasoned banking professional and Fellow of the Chartered Institute of Bankers, with nearly 20 years of experience across Global Trade Business, Corporate and Wholesale Banking, Foreign Operations, and Structured Trade Finance. A graduate in Banking and Finance, he holds an MBA in Finance and a Master's in Agribusiness and Management. Certifications include Canadian Certified Financial Consultant, Chartered Supply Chain Manager (Ghana), and Certified Credit Administrator.

He has worked across financial institutions, serving in key roles such as Product Manager Trade and Export Finance, and Head Trade Finance, currently the Head of Structured Trade Finance and Corresponding Banking Relationship, a department in Transaction Banking Group of the Commercial Banking Division in the Corporate and Investment Banking. Chuks has contributed significantly to export finance and capacity-building programs such as the PDFII, an export advocacy program initiative with the UKAID and the NEPC's Zero to Export initiative.

He is also a respected trainer and advisor, serving as a lead facilitator at institutions such as First Academy, SA and Colossus Academy and Tudy's mentee program. An alumnus of the Rome Business School, and has received international training in Trade Finance.

He is widely recognized for his selfless leadership and passion for his contribution in international Trade and export advocacy, with relentless involvement in the African trade corridor and FCI working group in Nigeria.

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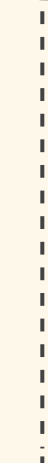
# Milestones

With a growing team of over 350 dedicated professionals and a presence expanding across Nigeria, the United Kingdom, Europe, Africa and Asia. Sunbeth Global Concepts Limited continues to make a significant impact in the agricultural sector.

Backed by strong partnerships with more than 50 organizations, the company has successfully exported over 200,000 Metric tonnes of agricultural produce, reinforcing its commitment to excellence, innovation, and global reach.



50<sup>+</sup>



Strategic partners across various sectors.



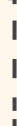
200k  
MT



Agricultural produce exported by the company.



350<sup>+</sup>



Total staff strength, expanding across Nigeria, UK, Europe, Africa and Asia.



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[www.sunbeth.net](http://www.sunbeth.net)

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