

## **TERMS AND CONDITIONS**

### **VEHICLE AND ASSET FINANCE PRODUCT By Sterling Bank Ltd**

#### **1. INTRODUCTION**

1.1. These Terms and Conditions ("Terms") govern the provision and use of the Vehicle and Asset Finance Product (the "Product") offered by Sterling Bank Ltd (the "Bank").

1.2. The Product enables eligible salaried individuals to access structured financing to purchase vehicles (new and used), household appliances, or gadgets with flexible repayment terms, subject to the provisions hereof.

1.3. By applying for the Product, you (hereinafter "Applicant" or "Customer") agree to be bound by these Terms and accept that the Bank's decision on all matters related to the Product shall be final and binding on the Applicant.

#### **2. APPLICATION ELIGIBILITY AND CONDITIONS**

2.1. To apply for the Product, the Applicant must:

- Be a salaried employee, with a minimum age of 18 and not more than 65 years at loan maturity;
- Have an active Sterling Bank salary account with at least two (2) month's salary inflow;
- Be a confirmed staff of their employer and must have held continuous employment with the said employer for a minimum period of one (1) year;
- Have a clean credit history with at least three favorable credit bureau reports;
- Meet such other conditions as the Bank may require.

2.2. Any credit facility granted under the Product ("Facility") shall only be used to finance assets approved by the Bank. Further, the asset must be procured solely from a vendor pre-approved by the Bank, and such procurement shall be subject to verification prior to disbursement of the Facility.

### 3. KEY PRODUCT FEATURES

- Loan Limit: ~~₦~~4,000,000.00 (Four Million Naira) - ~~₦~~60,000,000.00 (Sixty Million Naira).
- Loan Tenure:
  - New Vehicles: up to 48 months
  - Used Vehicles: up to 36 months
  - Gadgets and Appliances: up to 12 months
- Equity Contribution:
  - 20% applicable to New Vehicles/Appliances/Gadgets
  - 30% applicable to Used Vehicles

### 4. FACILITY LIMIT AND APPROVAL

- The maximum loan limit and tenor shall be determined based on a case-by-case evaluation of the asset type, Applicant's credit assessment, and reports obtained from external credit bureaus.
- Approval of the Facility shall be subject to the Bank's sole and absolute discretion, based on its internal credit policies, risk appetite, and regulatory considerations. The Applicant acknowledges and agrees that the Bank is under no obligation to approve or grant the requested Facility and shall bear no liability whatsoever for any loss, cost, or damage arising from the refusal or failure to do so.
- Upon approval, the Bank shall issue an Offer Letter specifying the terms, including without limitation, the loan amount, tenor, interest rate, fees, repayment schedule, and any applicable conditions precedent.

## 5. COLLATERAL AND SECURITY

- The financed asset shall be registered in the Bank's name and title shall remain vested in the Bank until full repayment of the Facility.
- Credit life insurance and comprehensive insurance covering the Bank's interest must be in place.
- Irrevocable salary domiciliation with the Bank.
- The Bank may require additional documentation or other security as determined by the Bank.

## 6. DRAWDOWN AND REPAYMENT

- The Facility will only be disbursed upon full compliance with required documentation, satisfaction of all conditions precedent and payment of all fees, including the applicable equity contribution. The Customer shall provide and execute all relevant loan and security documentation to the satisfaction of the Bank as a condition precedent to disbursement.
- All disbursements under the Facility shall be made by the Bank directly to the account of the approved vendor.
- Monthly repayments will be auto debited from Customer's salary account.
- Any failure by the Customer to make repayments as and when due may result in repossession of the financed asset, imposition of penal charges, reporting to licensed credit bureaus, and the initiation of other legal and recovery actions by the Bank.

## 7. OTHER TERMS AND CONDITIONS

- The Bank reserves the right to revise, suspend or cancel the Product and/or these Terms at any time with or without prior notice, as may be necessitated by changes in law, regulatory requirements, or operational considerations. The Bank shall not be liable for any loss or inconvenience arising from such actions.

- Customers must ensure that only accurate and complete information are provided to the Bank at all times and shall promptly notify the Bank of any material changes to any information provided.
- Any inaccurate, false, misleading, or fraudulent information provided may result in disqualification, termination of the Facility, and legal action.
- Customers must comply with all documentation requirements including asset valuation, proforma invoice and vendor verification.
- The Bank's decision regarding Facility approval, disbursement or asset eligibility is final.
- These Terms are without prejudice and shall be subject to the provisions of the Offer Letter and any other applicable facility or security documentation issued by the Bank upon approval of the Applicant's request.

## 8. LIMITATION OF LIABILITY

The Applicant agrees to release and hold harmless the Bank, its employees, agents and representatives from any liability arising directly or indirectly from:

- Delays in disbursement or vendor delivery;
- Products defects or after-sale issues with financed assets; or
- Losses incurred due to inaccurate, misleading, fraudulent, or outdated customer information.

## 9. PRIVACY AND DATA PROTECTION

By submitting an application for the Product, the Applicant expressly consents to the collection, use, processing, and disclosure of their personal data by the Bank in accordance with the Bank's Privacy Policy and the Nigeria Data Protection Act 2023. Such consent includes the sharing of relevant information with authorized third parties including without limitation, credit bureaus and insurance partners, strictly for the purposes of evaluating, processing, monitoring and administering the Applicant's request and/or Facility.

## 10. GOVERNING LAW AND DISPUTE RESOLUTION

These Terms and any dispute therefrom shall be governed by the laws of the Federal Republic of Nigeria.